FINANCIAL STATEMENTS

For the Years Ended June 30, 2018

WARREN COUNTY HABITAT FOR HUMANITY AUDITED FINANCIAL STATEMENTS YEAR ENDED JUNE 30, 2018

TABLE OF CONTENTS

	<u>Page</u>
INDEPENDENT AUDITOR'S REPORT	1
Financial Statements	
Statement of Financial Position	2-3
Statement of Activities and Changes in Net Assets	4
Statement of Functional Expenses	5-6
Statement of Cash Flows	7
Notes to the Financial Statements	8-16



INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Warren County Habitat For Humanity, Inc. Washington, NJ

We have audited the accompanying financial statements of Warren County Habitat For Humanity, Inc. (a nonprofit organization), which comprise the statement of financial position as of June 30, 2018 and the related statements of activities and changes in net assets, statement of functional expenses, and statement of cashflows for the year then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Managment is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Repsonsibilty

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our unqualified audit opinion. In our opinion, the financial statements referred to above present fairly, in all material respects the financial position of Warren County Habitat For Humanity, Inc. as of June 30, 2018 and the statement of activities and changes in net assets, the statement of functional expenses and the statement of cashflows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

March 21, 2019

WARREN COUNTY HABITAT FOR HUMANITY STATEMENT OF FINANCIAL POSITION

June 30, 2018

			<u>2018</u>
Current Assets:			
Cash and cash equivalents	\$	244,625	
Promises to give-restricted		5,000	
Mortgage loans receivable, net of unamortized discount-current		32,387	
Inventory		91,973	
Prepaid expenses		5,461	
Homes under construction		425,489	
Other assets		4,093	
Total Current Assets			\$ 809,028
OTHER ASSETS			
Property and equipment, net of accumulated depreciation of \$107,671		347,537	
Mortgage loans receivable, net of unamortized discount of \$459,002	_	468,426	
Total Other Assets			\$ 815,963
TOTAL ASSETS			\$ 1,624,991

WARREN COUNTY HABITAT FOR HUMANITY STATEMENT OF FINANCIAL POSITION

June 30, 2018

		<u>2018</u>
LIABILITIES AND NET ASSETS		
Current Liabilities:		
Accounts payable	\$ 12,942	
Accrued expenses	6,048	
Escrow deposits	6,224	
Sales tax payable	3,618	
Total Current Liabilities		28,832
LONG TERM LIABILITIES		
Long-Term debt	2	
Total Liabilities		28,832
NET ASSETS		
Unrestricted	1,361,960	
Temporarily restricted	234,199	
Total Net Assets		1,596,159
TOTAL LIABILITIES AND NET ASSETS		\$ 1,624,991

STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS For the Year Ended June 30, 2018

PUBLIC SUPPORT AND REVENUE		T	Total
ă	Unrestricted	Temporarily Restricted	2018
Contributions			
Building materials and services	\$ -	\$ 30,608	\$ 30,608
Cash	52,806		52,806
Habitat ReStore merchandise	637,820		637,820
Sale of homes	213,000		213,000
Mortgage discount amortization	15,318		15,318
Sales-Habitat ReStore	638,441		638,441
Fundraising events, net of direct cost of sales	51,181		51,181
Rental income	2,200		2,200
Interest income	600		600
Grants	13,162		13,162
TOTAL PUBLIC SUPPORT AND REVENUE	1,624,528	30,608	1,655,136
NET ASSETS RELEASED FROM TEMPORARY RESTRICTIONS		¥	ê
EXPENSES			
Program:			
Construction	549,095		549,095
Habitat ReStore	1,030,446		1,030,446
Supporting services:			
Management and general	40,354		40,354
Fundraising expenses	38,252		38,252
TOTAL EXPENSES	1,658,147		1,658,147
REVENUE IN EXCESS OF PUBLIC SUPPORT AND			
EXPENSES	(33,619)	30,608	-3,011
CHANGE IN NET ASSETS	(33,619)	30,608	-3,011
Net assets, beginning	1,395,579	203,591	1,599,170
NET ASSETS, Ending	\$ 1,361,960	\$ 234,199	\$ 1,596,159

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2018

	PROGRAM SERVICES:	RVICES:	SUPPORT	SUPPORTING SERVICES:	:S:	TOTAL EXPENSES:	SES:
		HABITAT	MANAGEMENT	¥			
	CONSTRUCTION	RESTORE	AND GENER	AND GENERAL FUNDRAISING	ISING	2018	
Wages	\$ 112,070 \$	143,178	\$ 20,	20,455 \$	26,267	\$ 301	301,970
Employment taxes	2,067	18,184	÷	1,478	1,858	28	28,587
Worker compensation insurance	3,051	4,622		832	740	0,	9,245
Insurance	6,559	1,851	Ť	1,062		12	12,472
Health Insurance	3,333					(1)	3,333
Hope in the Hills Expense	4,297					7	4,297
Rent		104,400				107	104,400
Repairs and maintenance		4,384	7	1,643		U	6,027
Tithe	23,549					23	23,549
Donation pickup costs		6,657				•	6,657
Food and lodging	3,486	169		36		7	4,291
Dues & memberships	7,500					1	7,500
Professional fees	4,020		,2	2,742	5,854	72	12,616
Training costs	197						197
Telephone and fax		2,664	₩.	808		`	4,272
Computer expenses			τ΄	1,268			1,268
Other expenses	(1,004)	53,078	,2	2,822	1,754	26	56,650
Supplies		6,182				•	6,182
Postage and freight				584			584
Bank fees		10,430		30		7	10,460
Office expenses	1,736		Ť	1,394			3,130
Advertising	186	2,603	–	1,187	1,779	•	5,755
Homes under construction expenses	356,632					356	356,632
Donation to ReStore		654,127				92	654,127
Community development	1,296					•	1,296
Scholarship	1,000					`	1,000
Utilities		17,317	'n	3,213		20	20,530
Total expenses before depreciation and interest	537,975	1,030,446	40,	40,354	38,252	1,647	1,647,027

See accompanying notes and independent accountant's report.

STATEMENT OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2018

Depreciation and amortization expense	Interest expense	FOTAL EXPENSES
Dep	Inte	5

10,666	454	1,658,147
		6
		38,252
		40,354\$
	8	4
		1,030,446
10,666	454	549,095 \$
		S

STATEMENT OF CASH FLOWS

For the Year Ended June 30, 2018

RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES

Increase (decrease) in Net Assets	\$	(3,011)
Adjustments to reconcile net assets to net cash		
provided (used) by operating activities		40.000
Depreciation		10,666
Amortization of discount of zero-interest mortgage receivables		(15,318)
(Increase) decrease in:		16 207
Inventory		16,307
Prepaid expenses		(61)
Homes under construction Other assets		146,420
Increase (decrease) in:		399
•		E 070
Accounts payable		5,079
Accrued expenses		(8,219)
Escrow deposits		(2,200)
Sales tax payable	-	503
Net Cash Provided (Used) by Operating Activities		150,565
Cash Flows from Investing Activities		
Propety and equipment purchases		(171)
Issuance of mortgages		(213,000)
Collection of mortgages		40,704
Net Cash Provided (Used) by Investing Activities		(172,467)
Cash Flows from Financing Activities		
Proceeds from notes payable		
Notes payable repayment		_
Net Cash Provided (Used) by Financing Activities	5=	0
Net Increase (Decrease) In Cash and Cash Equivalents	//	(21,902)
Net Cash and Cash Equivalents, beginning of year		266,527
Net Cash and Cash Equivalents, end of year	\$	244,625

For the Year Ended June 30, 2018

NOTE 1 - NATURE OF ORGANIZATION

Warren County Habitat for Humanity, Inc. the ("Organization") is a Christian nonprofit corporation which was incorporated on February 21, 1998. The Organization is an affiliate of Habitat for Humanity International, Inc., ("HFHI"). The Organization's mission is seeking to put God's love into action. Habitat for Humanity brings people together to build homes, community, and hope.

In fullfilling it's mission, the Organization builds and rehabilitates homes in Warren County, New Jersey, sells them to low-income families (homeowners) and holds non-interest bearing mortgage receivables with payments commensurate with the family's ability to pay. The Organization also provides prospective homeowners in its programs with programs to learn and practice home repair, maintenance, budgeting, and other life skills. Homeowners are required to pledge 250 hours per adult household member above 18 and children 14 through 18 are asked to complete 50 hours of service to building of their home or the homes of other Habitat homeowners, not to exceed 500 hours per family. The Organization is also involved with Hope in the Hills of Warren, which seeks to improve the living conditions of elderly, low-income and disabled persons in the community. The Organization is also involved with Neighborhood Revitalization by partnering with community groups for various projects and with Habitat in Honduras by designating one hundred percent of the tithe be sent to Habitat for Humanity affiliates in Honduras.

The Organization works through cooperative volunteer partnerships with families and individuals in the local community through donations of property, gifts in-kind for materials, cash donations to our building fund, and by using volunteer labor wherever possible. The homeowner's monthly mortgage payments are recycled into a revolving fund that is used to continue the Organization's work.

The Organization operates a resale store ("ReStore") as a supporting service to raise funds. The ReStore sells furniture, decor, household goods, building supplies, rugs, appliances and more, which are donated items. The mission of the ReStore is to help the organization build homes for local qualified low-income families and reduce waste recycling or reclaiming materials that would otherwise be discarded.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Financial Statement Presentation

The Organization has adopted Financial Accounting Standards Board ASC 958-210-45, Financial Statements of Non Profit Organizations. Under ASC 958-210-45, the

NOTES TO FINANCIAL STATEMENTS

For the Year Ended June 30, 2018

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. The financial statements are stated on the accrual basis of accounting whereby expenses are recorded when incurred, donations are recorded when notice is received, and grant revenues are recorded when earned. ReStore donations are recorded when the items are received.

Revenue and Cost Recognition

The financial statements of the Organization are prepared on the accrual basis of accounting. Under this basis, revenues are recognized when earned and expenses are recognized when the obligation is incurred. Revenues from the sale of houses are recognized at the transfer to the homeowner. Construction costs are capitalized and carried as an asset until the property is completed and sold. Contributions are recognized when received, or upon notification of committment from the donor. Contributions received that have some form of donor stipulation, either by using the donation for the approved purpose or by the passage of time, the contribution amount is released from restriction.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and their reported amounts of revenues and expenses during the reporting period.

Cash and Cash Equivalents

The Organization considers cash and cash equivalents to be all cash and all highly liquid debt instruments with an original maturity of three months or less to be cash equivalents.

Concentrations of Credit Risk

Financial instruments that potentially subject the Organization to concentrations of credit risk consist of cash and cash equivalents (deposits). The Organization maintains these balances in several financial institutions to limit risk. From time to time during the year, the Organization's cash balance in financial institutions may exceed the FDIC insurance limits. At June 30, 2018, the Organization did not exceed the FDIC limit.

NOTES TO FINANCIAL STATEMENTS

For the Year Ended June 30, 2018

Concentrations of Credit Risk (continued)

The Organization's mortgage receivables consist of non-interest bearing mortgages due from homeowners. Mortgage loans are recorded when a homeowner occupies the home and title is transferred. The loans are non-interest bearing loans and are recorded at the gross amount of payments to be received over the life of the mortgage, and an offsetting discount is recorded based on prevailing market rates for low-income housing at the inception of the mortgages. Discounts are amortized using the imputed interest method over the lives of the mortgages. Therefore, mortgage loan receivable balances are stated net of discount and of any allowance of uncollected amounts based on managment's judgment and analyis of the creditworthiness of the homeowners, past payment experience, and other relevant factors.

At June 30, 2018, management believes no allowance is necessary since the value of is generally greater than the respective carrying value of the mortgage due.

ReStore Inventory

ReStore inventory is recorded at fair market value when received after being examined for salability, since substantially all inventory items at the ReStore are donated. At the time, inventory is sold, the items are recorded as revenue without a corresponding cost of goods sold. Accounting principles generally accepted in the United States of America require contibutions to be recorded at fair value at the date of receipt in the statement of financial position. Currently the donations of items to be sold are being recorded at fair market value based upon calculation of the ending inventory amount plus the amount sold less the beginning inventory. At the time of sale, items sold are reflected in the statement of activities as revenue.

Impairment of Long-Lived Assets

Accounting principles generally accepted in the United States of America require long lived assets (single family homes) to be recorded at the lower of the carrying amount or fair value less selling costs (if held for sale) and carrying amount of a property exceeds it's fair value (if not held for sale). If the carrying amount of the property exceeds its fair value less selling costs, an impairment loss should be recognized for the exess and the carrying amount reduced accordingly. The Organization does not have a mechanism in place to timely identify circumstances requiring an impairment analysis. Homes held for

For the Year Ended June 30, 2018

Impairment of Long-Lived Assets (continued)

sale are evaluated for impairment, if impairment indicators are present. An impairment charge to write-down the carrying value to fair value less costs to sell occurs only if the estimated future undiscounted net cash flows from the homes are less than the carrying amount.

Homes Under Construction and Held for Sale

Homes unders construction includes the direct and indirect cost of construction, property taxes, land and other donated value of materials and professional services used in the construction of homes. Transfer to homeowners is recorded when the home is occupied and title has transferred.

Homes are sold to qualified buyers at the amount the purchaser is able to pay. These notes are non-interest bearing. Home sales are recorded at the discounted value of payments to be received over the lives of the mortgages. Discounts are amortized using the effective interest method over the lives of the mortgages. During the year ended June 30, 2018 2 homes were sold.

Property, Plant, and Equipment

Property and equipment are capitalized when the cost is in excess of \$500 with a useful life over one year. Property and equipment is recorded at cost or, if donated, at fair value at the date of donation. Major repairs and improvements are capitalized, while repairs and maintenance expenditures are expensed as incurred. When items are retired or otherwise disposed of, the related costs and accumulated depreciation or amortization are removed from the accounts and any resulting gains or losses are recognized. Depreciation is computed on the straight-line method over the estimated useful lives of the respective assets. The estimated useful lives of each asset group as follows:

Asset Group	Years
Buildings and Improvements	39
Computers and Office Equpment	3
Equipment	5

For the Year Ended June 30, 2018

Contributions

Contributions received with no restriction-specified uses identified by the donor are included in unrestricted revenue in the statement of activities when received. Contributions received with donor stipulations that limit the use of donated assets are reported either as temporarily or permanently restricted revenue in the statement of activities when received.

When donor restrictions expire or are fulfilled by actions of the Organization, temporarily restricted net assets are reclassified as unrestricted net assets and reported in the statement of activities as net assets released from restriction. Donor restricted contributions whose restrictions are met within the same year as received are reflected as unrestricted revenue in the accompanying statement of activities.

Donated Goods and Services

Donated services (in kind donations) are recognized as contributions in accordance with FASB ASC 958, if the services create or enhance non-financial assets, or require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. A number of unpaid volunteers have made contributions of their time by providing construction, legal, architectural and engineering services to the Organization. Donations of building materials are received and used in the construction of homes. Accounting principles generally accepted in the United States of America require contributions including donated materials to be recorded at fair value at the date of receipt. During the year ended June 30, 2018, the Organization recognized in kind donations of \$35,190, which was capitalized against the homes held for sale.

Fundraising Activities

The Organization's financial statements are presented in accordance with Financial Accounting Standards Board ("FASB") Accounting Standards Codification ("ASC") 958 "Accounting for Costs of Activities of Not-For-Profit Organizations and State and Local Government Entities that Included Fundraising." FASB ASC 958 establishes criteria for accounting and reporting for any entity that solicits contributions. Directly identifiable fundraising expenses are charged to programming and supporting services. Expenses related to more than one function are charged to programs and supporting services on an allocation of time. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support of the Organization.

For the Year Ended June 30, 2018

Functional Expense Allocation

The cost of providing the various programs and other activities of the Organization has been summarized on a functional basis. Expenses are charged to the program based on direct expenditures incurred. Any program expenditures not directly chargeable are allocated equally to program and supporting services.

Income Taxes

The Organization is a not-for-profit corporation as described in Section 501 (c)(3) of the Internal Revenue Code and is exempt from federal income taxes on related income pursuant to Section 501 (a) of the Code. However, the Organization is not exempt from federal income taxes on unrelated business income, accordingly no provision for income taxes has been recorded in the accompanying financial statements as the Organization had no unrelated business income for the year ended June 30, 2018. The Organization is also exempt under Title 15 of the State of New Jersey "Corporations and Associations Not For Profit Act." Accordingly, no provisions for federal or state income taxes have been presented in the accompanying financial statements.

As of June 30, 2018 the Organization's income tax returns for 2015, 2016, and 2017 remain open to examination by the Internal Revenue Service. Currently, there are no returns under audit.

NOTE 3 - MORTGAGE RECEIVABLE, NET

A home is considered sold when a formal closing transaction has been finalized. As of June 30, 2018, the Organization held thirteen non-interest bearing mortgage loans. The mortgage maturities range from 14 to 30 years. HFHI requires local chapters to discount their non-interest bearing mortgages at certain discount rates resulting to their present value at the time the mortgage is issued. The discounted amount is amortized over the life of the mortgage using the imputed interest rate. As of June 30, 2018, the estimated annual repayment amounts on these mortgage receivable balances along with the unamortized discount were as follows:

Amount
\$32,387
32,387
32,387
32,387
32,387
765,493
(459,002)
\$468,426

For the Year Ended June 30, 2018

NOTE 4 - PROPERTY AND EQUIPMENT

Property and Equipment at June 30, 2018 consist of the following:

Land, building and improvements	\$437,327
Computer equipment and software	13,632
Vehicles	4,249
Less: accumulated depreciation	(107,671)
Property and equipment, net	\$347,537

Depreciation expense was \$10,666 for the year ended June 30, 2018.

NOTE 5 - SINGLE FAMILY HOMES

Single family homes at June 30, 2018 and 2017 consist of the following:

Single family homes consist of:	
Land	\$105,500
Construction in progress	319,989
	425,489
Less allowance for impairment	·
Total	\$425,489

Potential homewoners must meet certain requirements before they can close on a home. If the home is completed before these requirements are met, then the family is allowed to rent while working to meet the requirements. Before closing on a home, potential homeowners must prepay a certain amount of closing costs, which are recorded as escrow and was approximately \$2,500 at June 30, 2018.

NOTE 6 - LONG TERM DEBT

The Organization entered into a business loan with Investors Bank on September 3, 2015 with an original balance of \$24,000. The debt is payable in monthly payments of \$453.58 including principal and interest through September 1, 2020, unless demanded earlier by the lender. The interest rate is fixed at 5.0% per annum based on a year of 360 days until paid in full, the balance as of June 30, 2018 was \$0, so therefore there is no long term debt at the end of the year.

NOTES TO FINANCIAL STATEMENTS

For the Year Ended June 30, 2018

NOTE 7 - CONTRIBUTIONS AND GRANTS

Contributions and grants, which are included in the statement of activities and changes in net assets, for the year ended June 30, 2018, consist of three grants from Walmart, Wells Fargo and Investors Savings Charitable Foundation. The total amount in Grants as of June 30, 2018 is \$13,162.

NOTE 8 - RESTORE, NET

ReStore revenue and expenses, which is recorded in ReStore, net in the accompanying statement of activities and changes in net assets for the year ended June 30, 2018 consist of the following:

Habitat ReStore merchandise	\$637,820
Sales - Habitat ReStore	638,441
RESTORE SALES REVENUE	1,276,261
EXPENSES	
Wages	143,178
Employment taxes	18,184
Worker compensation insurance	4,622
Insurance	1,851
Bank fees	10,430
Rent	104,400
Repairs and maintenance	4,384
Donation pick up costs	6,657
Food and lodging	769
Telephone and fax	2,664
Computer expenses	-
Other expenses	53,078
Supplies	6,182
Advertising	2,603
Donation to ReStore	654,127
Utilities	17,317
Total Expenses	1,030,446
CHANGES IN NET ASSETS, ReStore	<u>\$245,815</u>

For the Year Ended June 30, 2018

NOTE 9 - TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets consist of donated funds restricted for the construction of specific homes and are included in cash and cash equivalents and pledges receivable on the statement of financial position. Temporary restricted assets for 2018 consist of the following:

	2018
Promises to give	\$5,000
Donated material and labor	229,199
	\$234,199

NOTE 10 - COMMITMENTS AND CONTINGENCIES

The Organization entered into a lease for the ReStore on January 2, 2012 for 10,000 square feet. During the fiscal year of 2018, the ReStore relocated and started a new lease. The prior lease agreement ran from September 2017 through August 2018 at a rate of \$9,500 per month. The terms of the new lease run from September 2018 through August 2019 at a rate of \$8,000 per month.

The future estimated minimum rental payments under the lease are as follows:

For the year ending June 30, 2019	\$99,000
Total	\$99,000

NOTE 11 - SUBSEQUENT EVENTS

The Organization has evaluated subsequent events and transactions for potential recognition or disclosure in the financial statements through March 21, 2019, the date the financial statements were available to be issued.